

HARVEST OF ISRAEL, INC.

AUDITED FINANCIAL STATEMENTS

DECEMBER 31, 2023 AND 2022

HARVEST OF ISRAEL, INC.
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CRAINE, THOMPSON & JONES, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

225 WEST FIRST NORTH STREET
SUITE 300, MILLENNIUM SQUARE
P.O. BOX 1779
MORRISTOWN, TENNESSEE 37816-1779
PHONE: (423) 586-7650

248 BRUCE STREET
SUITE 8
SEVIERVILLE, TENNESSEE 37862
PHONE: (865) 366-1450
FAX: (423) 586-0705

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Harvest of Israel, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Harvest of Israel, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Harvest of Israel, Inc., as of December 31, 2023 and 2022, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and if applicable, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Harvest of Israel, Inc., and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Harvest of Israel, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Harvest of Israel, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Harvest of Israel, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 15, 2024, on our consideration of Harvest of Israel, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Harvest of Israel, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Harvest of Israel, Inc.'s internal control over financial reporting and compliance.

Craine, Thompson & Jones, P.C.

Craine, Thompson & Jones, P. C.

Morristown, Tennessee

November 15, 2024

HARVEST OF ISRAEL, INC.
 STATEMENT OF FINANCIAL POSITION
 December 31, 2023 and 2022

ASSETS	<u>2023</u>	<u>2022</u>
CURRENT ASSETS		
Cash and cash equivalents	\$ 144,764	\$ 116,961
Prepaid expenses	<u>-</u>	<u>237,983</u>
TOTAL CURRENT ASSETS	<u>144,764</u>	<u>354,944</u>
TOTAL ASSETS	<u>\$ 144,764</u>	<u>\$ 354,944</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 20,385	\$ 129
Deferred tour revenue	<u>-</u>	<u>256,126</u>
TOTAL CURRENT LIABILITIES	<u>20,385</u>	<u>256,255</u>
NET ASSETS		
Without donor restrictions	124,379	98,689
With donor restrictions	<u>-</u>	<u>-</u>
TOTAL NET ASSETS	<u>124,379</u>	<u>98,689</u>
TOTAL LIABILITES AND NET ASSETS	<u>\$ 144,764</u>	<u>\$ 354,944</u>

HARVEST OF ISRAEL, INC.
STATEMENT OF ACTIVITIES
Year ended December 31, 2023 and 2022

SUPPORT AND REVENUES	Without Donor Restriction	
	2023	2022
Donations:		
General	\$ 455,632	\$ 207,980
Online	39,474	18,530
Aid to War Refugees	28,265	4,508
Defenders of Israel	81,075	-
Books	199	20
Be'ad Chaim PCC	-	491
Tours	341,297	94,800
TOTAL SUPPORT AND REVENUES	945,942	326,329
EXPENSES		
Container loading expenses	9,501	6,339
Container purchases	195,059	89,602
Freight and shipping	106,747	110,899
Donor box fees	5,369	965
Donations	217,318	55,491
Tours	334,063	90,785
Office supplies and expense	4,461	3,741
Meals and entertainment	6,367	1,992
Travel	34,987	-
Professional fees	5,600	600
Insurance	780	698
TOTAL EXPENSES	920,252	361,112
INCREASE IN NET ASSETS	25,690	(34,783)
NET ASSETS, Beginning	98,689	133,472
NET ASSETS, Ending	\$ 124,379	\$ 98,689

HARVEST OF ISRAEL, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year ended December 31, 2023

	<u>Program Services</u>	<u>Fundraising</u>	<u>General & Administrative</u>	<u>Total</u>
Container loading expenses	\$ 9,501	\$ -	\$ -	\$ 9,501
Container purchases	195,059	-	-	195,059
Freight and shipping	106,747	-	-	106,747
Donor box fees	5,369	-	-	5,369
Donations	217,318	-	-	217,318
Tours	334,063	-	-	334,063
Office supplies and expense	95	-	4,366	4,461
Meals and entertainment	2,616	-	3,751	6,367
Travel	34,987	-	-	34,987
Professional fees	-	-	5,600	5,600
Insurance	-	-	780	780
TOTAL EXPENSES	\$ 905,755	\$ -	\$ 14,497	\$ 920,252

Year ended December 31, 2022

	<u>Program Services</u>	<u>Fundraising</u>	<u>General & Administrative</u>	<u>Total</u>
Container loading expenses	\$ 6,339	\$ -	\$ -	\$ 6,339
Container purchases	89,602	-	-	89,602
Freight and shipping	110,899	-	-	110,899
Donor box fees	965	-	-	965
Donations	55,491	-	-	55,491
Tours	90,785	-	-	90,785
Office supplies and expense	1,346	-	2,395	3,741
Meals and entertainment	1,856	-	136	1,992
Professional fees	-	-	600	600
Insurance	-	-	698	698
TOTAL EXPENSES	\$ 357,283	\$ -	\$ 3,829	\$ 361,112

HARVEST OF ISRAEL, INC.
STATEMENT OF CASH FLOWS
Year ended December 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 25,690	\$ (34,783)
Adjustments to reconcile change in net assets to net cash used by operating activities:		
(Increase) decrease in:		
Prepaid expenses	237,983	(237,983)
Increase (decrease) in:		
Accounts payable	20,256	(179)
Deferred revenue	<u>(256,126)</u>	<u>256,126</u>
 NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	 <u>27,803</u>	 <u>(16,819)</u>
 NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	 27,803	 (16,819)
 CASH AND CASH EQUIVALENTS, beginning	 <u>116,961</u>	 <u>133,780</u>
 CASH AND CASH EQUIVALENTS, ending	 <u>\$ 144,764</u>	 <u>\$ 116,961</u>

HARVEST OF ISRAEL, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE A – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Harvest of Israel, Inc., is a Tennessee non-profit corporation organized in 2015 to educate and disciple Gentile Christian congregations in the biblical importance of Israel's return to the Promised Land and implications for the church today; to provide support services through procurement and shipment of needed equipment and supplies to Israel, and financial support for Messianic and like-minded Gentile congregations of Israel as well as support in the form of prayers, short-term service teams, and humanitarian and disaster relief teams; and tour services offering non-profit tours to Israel (traditional tour or service tour) for supporters of Harvest of Israel, Inc.

Significant accounting policies used in the preparation of the accompanying financial statements include the following.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Revenues and support are reported when earned and expenses are reported when the obligation is incurred.

Basis of Presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles, which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purposes in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

HARVEST OF ISRAEL, INC.
NOTES TO THE FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE A – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

The Organization considers all cash accounts and short-term investments with maturities, when purchased, of three months or less, to be cash equivalents. As of December 31, 2023 and 2022, cash consisted of cash in bank – general operating fund, Israel Response, online, and tours.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

Revenue and Revenue Recognition

We recognize revenue from tour fees when the tour takes place. Deposits for future tours are deferred until the tour takes place.

We recognize contributions when cash, securities or other assets is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. At December 31, 2023 and 2022, there were no conditional contributions.

Donated Services and In-Kind Contributions

Volunteers contribute significant amounts of time to our program services, administration, and fundraising activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. We record donated professional services at the respective fair values of the services received. No significant contributions of such goods or services were received during the year ended December 31, 2023 and 2022.

Advertising

The Organization's policy is to charge the advertising costs to expense as incurred. The Organization incurred \$0 in advertising expense for the years ended December 31, 2023 and 2022.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function.

HARVEST OF ISRAEL, INC.
 NOTES TO THE FINANCIAL STATEMENTS
 December 31, 2023 and 2022

NOTE A – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Tax Status

The Organization is organized as a Tennessee nonprofit corporation and has been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as an organization described in IRC Section 501(c)(3), qualifies for the charitable contribution deduction, and has been determined not to be a private foundation. We are annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, it is subject to income tax on net income that is derived from business activities that are unrelated to our exempt purposes. We have determined that we are not subject to unrelated business income tax and have not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

NOTE B – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the statement of financial position, comprise the following:

Financial assets at year end:	<u>2023</u>	<u>2022</u>
Cash and cash equivalents:	<u>\$ 144,764</u>	<u>\$ 116,961</u>
Total financial assets	<u>144,764</u>	<u>116,961</u>
Less amounts not available to be used within one year:		
Net assets with donor restrictions	-	-
Net assets with purpose restrictions to be met in less than a year	<u>-</u>	<u>-</u>
	<u>-</u>	<u>-</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 144,764</u>	<u>\$ 116,961</u>

The Organization's goal is to maintain financial assets at a level equal to 90 days of operating expenses (approximately \$90,000).

HARVEST OF ISRAEL, INC.
 NOTES TO THE FINANCIAL STATEMENTS
 December 31, 2023 and 2022

NOTE C – REVENUE FROM CONTRACTS WITH CUSTOMERS

The Organization receives payments in advance of tours scheduled. Payments for future tours are recorded separately in the financial records by tour date. The following table provides information about significant changes in deferred revenue for the year ended December 31, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Deferred revenue, beginning of year	\$ 256,126	\$ -
Revenue recognized that was included in deferred revenue at the beginning of the year	(256,126)	-
Increase in deferred revenue due to cash received during the year	-	256,126
Deferred revenue, end of year	<u>\$ -</u>	<u>\$ 256,126</u>

NOTE D – ECONOMIC CONCENTRATION

The Organization is dependent on financial support from the public to provide the funds necessary to support the programs. Loss of financial support would be detrimental to the operation of the Organization.

NOTE E – SUBSEQUENT EVENTS

Subsequent events have been evaluated through November 15, 2024, the date the financial statements were available to be issued. No items were identified requiring recognition or disclosure.

CRANE, THOMPSON & JONES, P.C.

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225 WEST FIRST NORTH STREET
SUITE 300, MILLENNIUM SQUARE
P.O. BOX 1779
MORRISTOWN, TENNESSEE 37816-1779
PHONE: (423) 586-7650

248 BRUCE STREET
SUITE 8
SEVIERVILLE, TENNESSEE 37862
PHONE: (865) 366-1450
FAX: (423) 586-0705

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of
Harvest of Israel, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Harvest of Israel, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023 and 2022, and the related statement of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated November 15, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Harvest of Israel, Inc.'s internal control over financial reporting (internal control) as a basis for designing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Harvest of Israel, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Harvest of Israel, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Harvest of Israel, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Craine, Thompson & Jones, P.C.

Craine, Thompson & Jones, P. C.

Morristown, Tennessee

November 15, 2024